

MEMBERSHIP BENEFITS

- Education through conferences, legal and trade articles, e-newsletters, and the Missouri Self Storage Monitor.
- Access to our Model Rental Agreement and Vehicle, Marine, and Service Member Addenda, along with several other documents available for download at www.mssoa.org
- Communication about and access to the Missouri Lien Law, the Late Fee Law, and new self storage laws as they are passed.
- Discounts on all MSSOA Conferences and Tradeshows. These conferences provide education in our rapidly changing industry through nationally recognized speakers and local experts.
- Networking opportunities at conferences and tradeshows.
- MSSOA members receive access to our membership database.
- All businesses have unique issues and situations that come up. If you have a question arise, members can access our experienced Board of Directors by calling (573) 480-0454. If we can't answer your question, we can definitely point you in the right direction.

Missouri Self Storage Owners Association

P. O. Box 105920, Jefferson City, MO 65110
573-480-0454
sharris@mssoa.org | www.mssoa.org

READY TO JOIN?

Your membership means a stronger voice for storage owners and operators in Missouri. If you have questions about membership or joining, contact us anytime. If you are ready to join, fill out the form below or go to www.mssoa.org to join online.

Facility Name: _____

Your Name: _____

Mailing Address: _____

City: _____

State: _____ Zip code: _____

Phone #: _____

E-Mail: _____

Website: _____

MSSOA is always watching the State **Legislator** for items of interest concerning Missouri Self Storage owners. Members with concern about legislation that may affect the self storage industry should contact us:

573-480-0454

or sharris@mssoa.org



Missouri Self Storage Owners Association

Strengthening and Protecting
the Self Storage Industry
in Our State

P. O. Box 105920
Jefferson City, MO 65110

Phone: 573-480-0454
sharris@mssoa.org

www.mssoa.org

WHAT WE DO

The Missouri Self Storage Owners Association is your organization, designed to serve and protect the owners and operators of self storage facilities in our state. Founded in 1999, MSSOA is governed by a board of directors made up of local owners with decades of experience in this industry. This association's goal is to serve and protect the hundreds of self storage facilities in Missouri through education, networking and government relations.

WHY THE MSSOA NEEDS YOU

A network of owners, operators, managers, industry vendors, legal advisors, and self storage representatives creates our association and addresses and corrects industry issues. This group also creates a presence in our state's government that supports important self storage legislation.

WHY JOIN?

- **Communication about legal issues and Education are our top priorities.** We aim to provide education and networking opportunities to all self storage owners in Missouri. We do this through seminars, tradeshow, newsletters, and our website, MSSOA.org. We're not solely focused on the big operators in our major cities. Our conferences move across the state so there is one not far from you every year.
- Upon joining, you will gain access to our Model Rental Agreement and accompanying documents, as well as many other downloads at MSSOA.org.
- Our Vendor Partner Program helps us provide leading education and speakers at our conferences and tradeshow. These local and national businesses support our efforts and can be found on the Vendor Partner Program page at www.mssoa.org.
- Joining is easy. Go to www.mssoa.org or fill out the form in this brochure.

HOW WE BEGAN

The association started in 1999 in response to legislative issues that were detrimental to self storage owners and operators. Our first Board of Directors set out to correct this through vigilance in the state legislature and helping to push through protective laws for our industry.

WHAT WE'VE DONE

- *Missouri Model Rental Agreement (MRA)* is available to all members in good standing with the Association. This document was created to protect owners from unnecessary legal battles.
- *The Missouri Late Fee Law.* Before the association went to work for you, it was illegal to charge late fees. Now it is written into the state statute so you are allowed to charge late fees to your delinquent tenants.
- *Vigilance* in the State Legislature stopped the Assessors Bill and the Auctioneers Bill.
- Education for hundreds of Missouri owners about how to conduct a legal public sale, how to increase profits, and how to maintain and grow a storage facility to maximize your bottom line.
- The MSSOA Board of Directors tweaked the *Missouri State Statute* concerning the length of time between delinquency and sale of property.
- Our Model Rental Agreement and accompanying addenda, as well as the Lien Sale *Timeline* are reviewed frequently by an attorney specializing in Self Storage.

