



## MSSOA

Post Office Box 384 Winfield Missouri 63389

Dear Missouri Storage Owner,

February 11, 2010

Seven years ago the Missouri Self Storage Owner's Association retained the services of a highly experienced "self storage lawyer" to draft what we call a "Model" Self Storage Rental Agreement.

This "Model" Self Storage Rental Agreement is designed to comply with all aspects of the Missouri Self Storage law, and it also covers 35 of the "key" and primary needs that storage owners must have in their Rental Agreement to help protect themselves from lawsuits.

Anybody experienced in the self-storage industry, particularly qualified self storage lawyers will tell you that you are most vulnerable to lawsuits if you do not have a Rental Agreement that complies with your state's self storage laws. And of course, there are many other protections that can and should be included in a good Rental Agreement. These are contained in the Missouri Model.

The copyrighted Rental Agreement can only be used by Members of the Association. Copies of the Rental Agreement can be ordered, as needed, from the Association offices, in lots of 50, 100, 150, 200 and 250, at a cost of 52 cents per copy, plus postage. Each copy is legal size, printed on front and back and the second sheet can be separated from the first and given to the customer after the form is filled in. A Computer disc containing the Rental Agreement is also available upon request.

MSSOA members, who use the form, will be asked each year to sign a statement indicating that they are members of the Missouri Self Storage Association and that they agree to abide by the terms related to use of the Rental Agreement.

### **Don't miss out on this valuable membership benefit!**

In the past, members have paid up to a \$295.00 fee to use the Model Rental Agreement (MRA). That fee has been waived at this time. The only requirement is to be a member in good standing and for you to sign the agreement associated with the order form. So if you are already **a member in good standing**, simply fill out the form, sign the agreement and send in with order and payment.

If you would **like to join MSSOA**, and take advantage of this "First-Time-Ever" Offer, please fill out the form on the attached brochure, sign the agreement and include your check for \$150.00 Membership dues plus cost of your Model Rental Agreement (MRA) order and shipping.

Return it to MSSOA at the address provided above.

### **If you have any questions, please call 573-480-0454**

Sincerely,  
Charles Hunt  
MSSOA President

p.s. Nearly 75% of current MSSOA members use the "Model" and highly praise it. BE SAFE-LETS MAKE IT 100%!

**Plan now  
to attend!**

**11th Annual MSSOA  
Meeting and Trade Show**

**August 4-5-6, 2010**

**Country Club Hotel and Spa  
Lake Ozark MO**